

Wicomico Shores Golf Course Advisory Board
MINUTES
Wednesday, April 19, 2017

MEMBERS PRESENT: Bob Richardson, Chairperson; Richard Buckler, Bob Collier, Jenny Russell, Peter Delman, David Phalen and Jerry Slagle.

MEMBERS ABSENT: None

R&P STAFF AND OTHERS PRESENT: Nick Isom, Golf Course Manager, and Jim Farren, Golf Course Superintendent, from St. Mary's County Department of Recreation and Parks.

CALL TO ORDER

The meeting of the Wicomico Shores Golf Course (WSGC) Advisory Board was called to order at 6:00 p.m. at the WSGC Clubhouse.

APPROVAL OF MINUTES

Jenny Russell moved, seconded by Jerry Slagle, to approve the minutes of January 18, 2017; motion carried with all in favor.

FINANCIAL REPORT

Nick Isom provided a financial report from July 2016 through March 2017. Rounds of golf are down by about 3,900. Rounds for January and February 2017 are up, but March was down substantially due to weather. The course is on a good track for April. Season passes are on target with increases from last year predicted. Greens and cart fees are down by 28,000 due to decreased rounds. Overall, revenues are down by \$76,000 compared to this time last year, but about the same as two years ago.

Expenses are up in Greens and Grounds, but down in Restaurant, Clubhouse and Administration. As a whole, expenses are up to date about \$8,800 and the operation's deficit is \$119,000. Hopefully, good weather this spring will offset this (April, May and June).

PRO SHOP REPORT

Mr. Isom reported that all new merchandise has been received; any new items will wait until the new fiscal year. New hats and shirts have been well received. Twenty-three tournaments are scheduled so far this season (last year this time saw twenty-one). Sixty players are scheduled for the Wicomico Cup (last year only saw thirty-two). Other items of interest:

- Two new employees began work last week.
- A Valpak coupon also went out last week (north St. Mary's, Charles County and Southern Calvert County).
- The new point of sale system should be operational in July.
- Member tournaments and events will be held at least once per month.
- New equipment – two new pieces of equipment will be purchased via exempt financing after July 1.

CLUBHOUSE EVENTS – PAST, PRESENT & FUTURE

Mr. Isom reported on Clubhouse events that included:

- Two successful team trivia nights; more to follow
- Great turnout for Valentine's Day dinner
- Good turnout for St. Patrick's Day dinner
- Friday night fish dinner was well received

SUPERINTENDENT'S REPORT

Mr. Farren covered the following items with his report:

- All greens and fairways have been aerated.
- The rock project on #15 will be accomplished soon
- New flags, racks and cups have been received or are on order
- May need a new motor for older greens mower as new mower delivery will be delayed
- He provided some information on renovating sand traps; he's been comparing the costs of having a contractor do the work vs. having staff do the work. Staff may be able to work on this over the winter. He will meet with Mr. Delman regarding his suggestion for removing stones from the traps.

BUDGET RECOMMENDATION

Peter Delman drafted communication to the Commissioners of St. Mary's County requesting relief from the Golf Course from paying the mortgage payment and other costs associated with the Clubhouse building. The example was that the building should be treated as the Northern Senior Center and the new Garvey Center.

Jenny Russell motioned, seconded by Bob Collier, to send a letter to the Commissioners with the request; motion carried with all in favor.

INTERNET CONNECTIVITY

Bob Richardson stated the item was addressed under Mr. Isom's report on the new point of sale system.

SCHEDULING THE NEXT MEETING

The next regularly scheduled meeting of the WSGC Advisory Board will be held on Wednesday, July 19, 2017.

ADJOURNMENT

The meeting adjourned at approximately 6:45 P.M.

Kathy Bailey, Recorder (from tape recording)

Minutes approved by the WSGC Advisory Board on June 21, 2017.